



FLEXIBLE TECHNICAL HOSES | INDUSTRIAL AND AGRICULTURAL SOLUTIONS



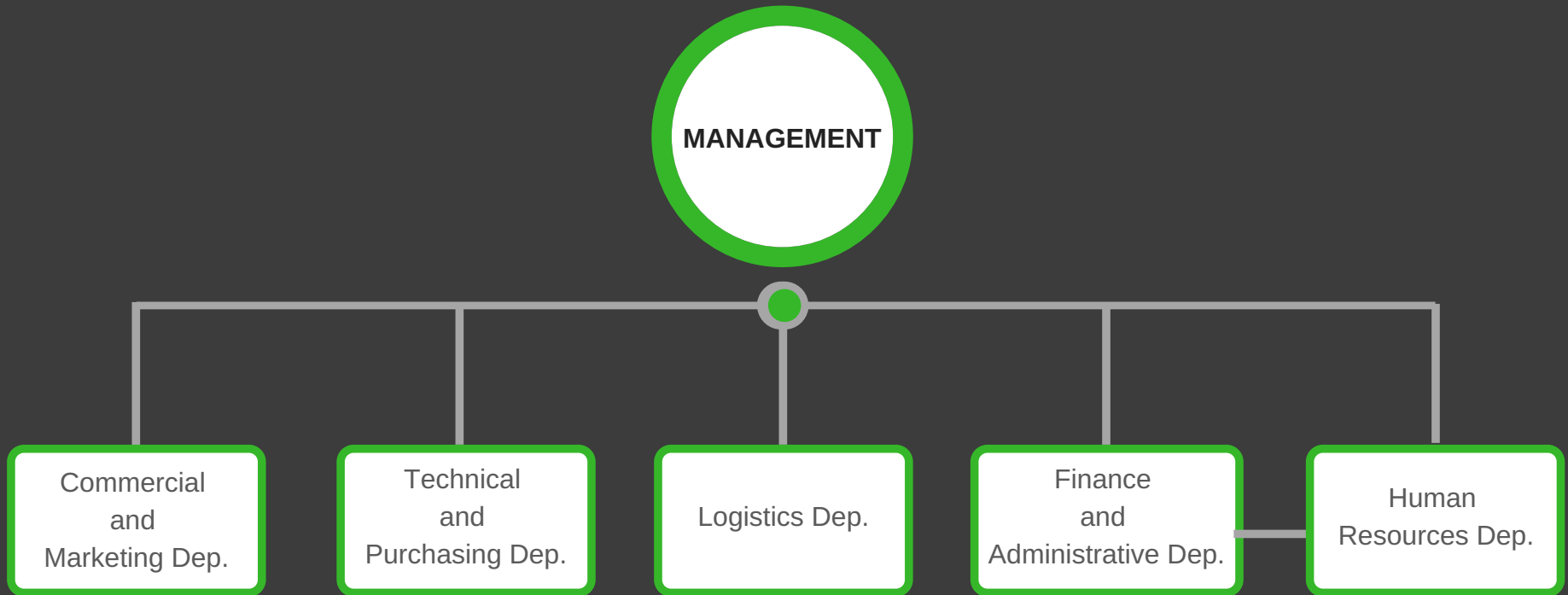


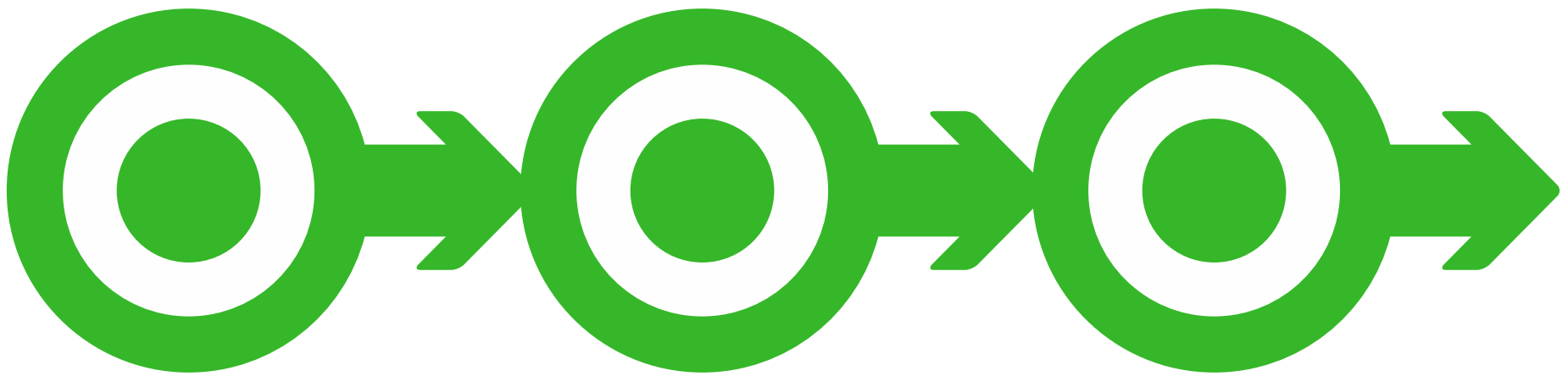
## THE COMPANY

**VOUGAFLEX** is a portuguese company, founded in 2002, that operates as a reference player on the response to the specific demand of the Flexible Pipes and Hoses market, in Portugal.

Our products portfolio aims to develop and promote technical solutions throught a diversified offer of flexible hoses - Rubber Hoses, Thermoplastic Hoses and Aluminum Hoses, in the industry and agriculture fields.

# ORGANIZATIONAL STRUCTURE





## THE COMPANY BY DEPARTMENT

The organizational structure of **VOUGAFLEX** was thought, designed and developed in order to optimize the business process. The **Commercial and Marketing Department** is the "heart" of the company - **VOUGAFLEX** is a market oriented organization, exists for the market and by the market, therefore this department operates to attract and win customers, conquer the customer loyalty by providing the best service and solution of flexible hoses and, consequently, increase the sales volume. The **Technical and Purchasing Department** is the "arms" of the company, the best ally of *Commercial and Marketing Department*, making its goal achievable - this department, besides providing the technical support to sales team, manage the procurement operations of more than 1.300 product references per year, ensuring a stock level that allows the best response to market demand. The **Logistics Department** is the "legs" of the company, focused on the effectiveness of distribution process, by managing the warehouse flows and expedition activities in order to deliver the products at the best conditions and right time to the customers. The **Finance and Administrative Department** is the "eyes" of the company, being the best partner of Management, supporting the strategic and making decision process, through the analysis of the financial, economic and market data. By its importance, the **Human Resources Department** has figure in organizational chart as an independent department but is fully operated by *Finance and Administrative Department* in order to be more functional and closer to employees - this department aims to ensure the welfare of employees, by planning its professional career, promoting yours motivation levels and improving its life-work balance.





## C O R P O R A T E   M I S S I O N

---

Rational and efficient management of the corporate resources in order to provide an effective and complete response to the demand of flexible pipes and hoses market, offering high quality solutions to the portuguese industry and agriculture, aiming the fully satisfaction of customers needs and expectations, promoting the value added creation to the stakeholders and business partners, and stimulating social development and economic growth in Portugal.

# MARKET VISION AND BUSINESS AMBITION



**VOUGAFLEX** aims the progressive and sustainable consolidation of reference player position, in the flexible pipes and hoses market, in Portugal, through the continuous technical specialization, the strong offer capacity, the financial and administrative competence, and the permanent focus on commercial and business innovation.

As a corollary of market vision, **VOUGAFLEX** invests on the development of strategic business partnerships with remarkable european and worldwide manufacturers, in order to present a innovative, diversified and high quality products portfolio, that fully satisfies the customers needs and expectations, in portuguese market.

# STRATEGIC GOALS

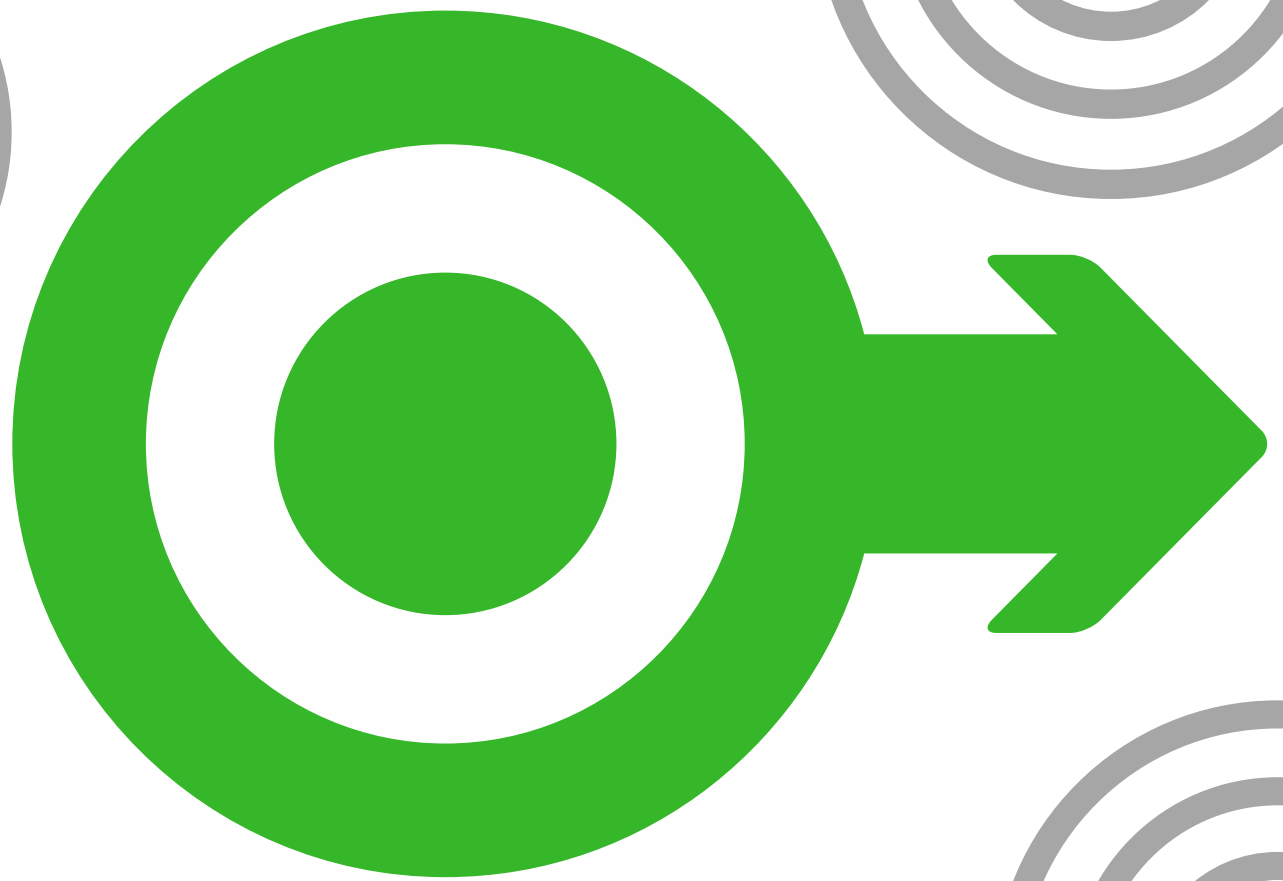
Business sustainability  
and growth

Financial strength and  
economic value added  
creation

Customer satisfaction

Strategic agreements and  
commercial partnerships  
development





## **THE MARKET AND APPLICATION FIELDS**

On the offer side, the flexible pipes and hoses market presents a wide variety of products, that are differentiated by the materials and production technology, the composition and internal structure of materials, and the chemical and physical properties of raw materials that be reflected on the product, in order to find the best solutions for the industrial and agriculture challenges.



# INDUSTRY



Food and Beverage  
Chemical  
Medical  
Pharmaceutical  
Ceramics  
Naval and Nautical  
Aviation and Aeronautics  
Metallurgical  
Mining  
Wood and Cork  
Machinery and Equipments

# AGRICULTURE



Exploitation of Agricultural Crops  
Precision Agriculture  
Livestock  
Forestry  
Horticulture  
Fruit Growing  
Floriculture  
Gardening



## THE PRODUCTS

**VOUGAFLEX** offers to market an extensive and efficient range of flexible technical hoses, which aims to give and promote solutions in industry and agriculture activities, satisfying the needs and expectations of the customers. The VOUGAFLEX products portfolio combines, essentially, two big hoses families: Rubber Hoses and Thermoplastic Hoses. In function of nature of the substances that will pass inside the hose, the hoses should differ in construction, composition and raw materials basis; the rubber hoses may diverge in terms of origin, being natural rubber or synthetic rubber; the thermoplastic hoses can be presented in Polyvinyl Chloride (PVC), Polyurethane (PU), Silicone, Polytetrafluoroethylene (PTFE), Polyamide (PA), Low Density Polyethylene (LPDE), Thermoplastic Vulcanizate (TPV), Thermoplastic Rubber (TPR), etc.

# RUBBER HOSES

## FUNCTIONAL AREAS:



- Water Transportation
- Conduction of Hot Water and Steam
- Aspiration of Abrasive Products
- High Temperature Processes
- Conduction of Compressed Air
- Fire Fighting
- Conduction and Transport of Gases
- Passage and Circulation of Hydrocarbons
- Nautical Equipments Mechanism
- Passage of Food Products
- Transfer of Chemical Products
- Protection of Structures and Surfaces



# THERMOPLASTIC HOSES

## FUNCTIONAL AREAS:

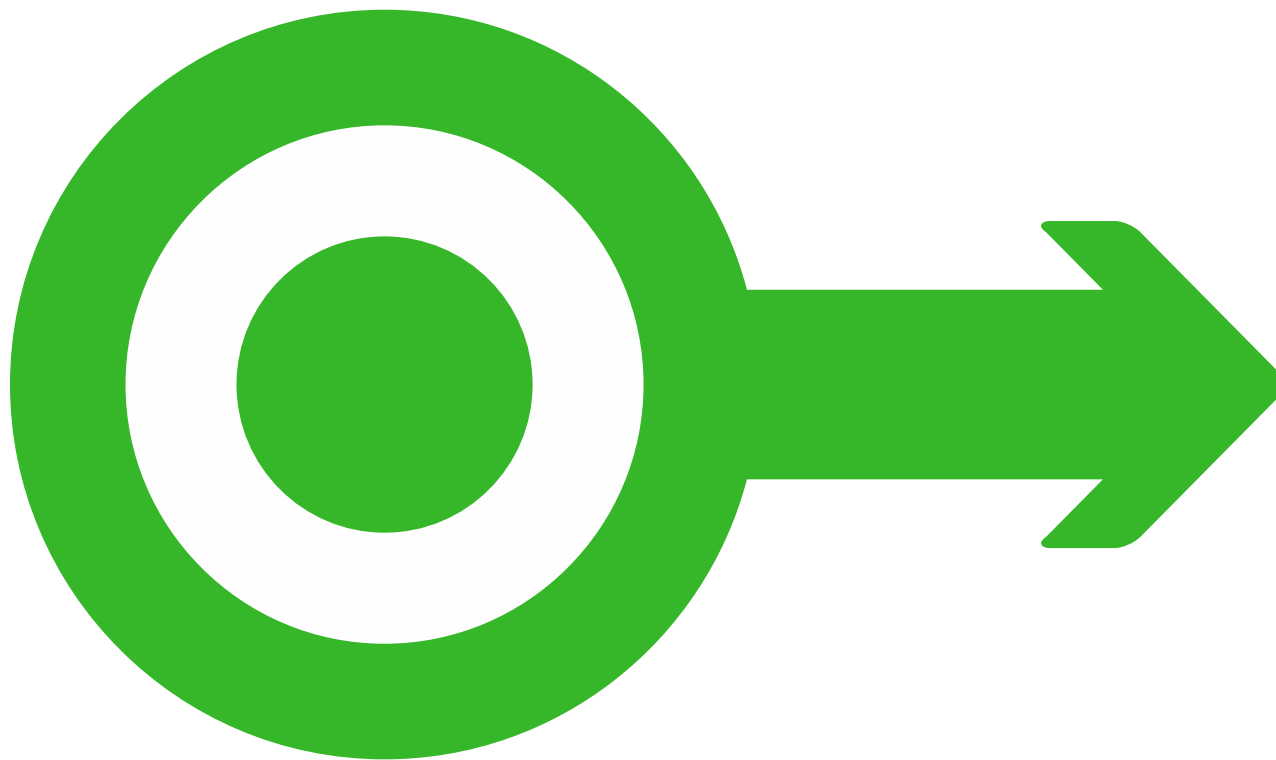
Conduction and Passage of Food Products  
Compressed Air and Pneumatic Systems  
Conduction and Transfer of Fluids  
Conduction and Passage of Hot Air  
Aspiration of Abrasive Products  
Aspiration and Ventilation  
Fire Fighting  
Conduction of Pharmaceutical Products  
Conduction and Passage of Gases  
Passage and Circulation of Hydrocarbons  
Suction and Transportation of Water  
Agricultural Irrigation  
Circulation and Filtration of Water in Pools  
Pulverization of Insecticides and Antiparasitics  
Suction of Liquid and Solid Products



## OTHER PRODUCTS



Clamps  
Industrial Couplings  
Agricultural Fittings  
Rubber Sheets  
Rubber Mats  
Aluminum Hoses  
Valves and Taps



## **MORE ABOUT VOUGAFLEX**

At [www.vougaflex.pt](http://www.vougaflex.pt) you will find all the relevant information about the company and its products portfolio, including the product technical sheets and price tables.

In case of any doubts or questions, please do not hesitate to contact us, we are always at your disposal, by phone, e-mail or in our office.



**ORBITE  
CONNOSCO  
NESTE  
FANTÁSTICO  
UNIVERSO DE  
TUBOS!**

**ORBIT WITH US IN  
THIS FANTASTIC  
UNIVERSE OF HOSES!**





## **C O N T A C T S   A N D   L O C A T I O N**

vougaflex@vougaflex.pt | +351 234 724 000

Zona Industrial de Oiã (Sul)  
Rua do Vale Grande, Lote 12  
3770-059 Oiã - Portugal

[www.vougaflex.pt](http://www.vougaflex.pt)